

**Saint Joseph Community Land Trust  
Operating Budget FY 2019/2020**

**Revenues**

Sierra Gardens	\$	141,500
Annual Subscription Fee	\$	-
Donations--Unrestricted		
Donations-Coporate	\$	2,000
Donations-Individual	\$	1,500
Project Specific Donations		
Motel to Home	\$	500
Housing Campaign	\$	5,000
Emergency Loan Fund	\$	25
Grants		
CCHD Grant	\$	75,000
Other Grants	\$	62,625
Ground Lease Fees	\$	600
Interest Income	\$	100
Membership Dues--New		
Business	\$	400
Regular	\$	250
Membership Dues--Renewal		
Business	\$	1,100
Regular	\$	1,600
<b>Total Revenue</b>	<b>\$</b>	<b>292,200</b>

**Expenses**

Accounting Services	\$	500
Bookeeping Services	\$	1,800
Dues & Subscriptions	\$	600
Government Fees	\$	125
Insurance	\$	2,000
Legal Fees	\$	1,000
Marketing/Advertising	\$	3,500
Office Supplies/Equipment	\$	1,800
Postage & Delivery	\$	280
Payroll Related Expenses		
Processing Fee	\$	85
FICA	\$	6,464
Unemployment tax	\$	658
Worker's Compensation	\$	2,500
Salaries		
Executive Director	\$	64,500
Office Staff	\$	20,000
Telephone	\$	545
Internet Expenses	\$	725

Website Expenses	\$	1,000
Training & Conference Fees	\$	900
Travel & Mileage	\$	500
Strategic Plan Development	\$	9,000
<b>Total Operating Expenses</b>	\$	114,482
<b>Net Operating Revenue</b>	\$	177,718
Operating Reserve	\$	114,482
Revolving Acquisition/ Predevelopment Fund	\$	10,000
<b>Surplus</b>	\$	53,236